

MARIN COUNTY MARKET STATISTICS

Q3 2025



Single-Family Home Sales July - September 2025				
	Average Sale Price	Median Sale Price	Unit Sales	Avg DOM
Marin	\$2,189,656	\$1,646,250	462	42
Belvedere	\$5,954,929	\$5,700,000	7	68
Corte Madera	\$2,297,368	\$2,000,000	19	29
Fairfax	\$1,272,517	\$1,205,000	29	37
Greenbrae	\$1,882,857	\$1,725,000	7	30
Kentfield	\$3,789,623	\$3,050,000	22	47
Larkspur	\$2,688,407	\$2,867,500	14	36
Mill Valley	\$2,639,127	\$2,300,000	67	33
Novato	\$1,298,179	\$1,195,000	85	45
Ross	\$5,446,250	\$3,297,500	8	25
San Anselmo	\$1,987,571	\$1,692,500	28	47
San Rafael	\$1,630,715	\$1,399,000	102	40
Sausalito	\$2,503,781	\$2,072,500	16	46
Tiburon	\$3,989,846	\$3,537,500	26	41

Change from 2024 - 2025		
Average Sale Price	Median Sale Price	Unit Sales
13%	3%	-2%
8%	4%	17%
13%	6%	-21%
2%	-4%	61%
-30%	-38%	-46%
0%	-15%	29%
6%	19%	-13%
17%	15%	3%
-3%	-4%	-26%
98%	51%	60%
19%	17%	-24%
0%	-3%	-3%
22%	9%	14%
29%	26%	73%

*DOM = Days on market. Source: BAREIS MLS (Single-family residences sold on and off MLS: July 1- September 30, 2025 and 2024; all price points). Information deemed reliable but not guaranteed; all data subject to errors, omissions and revisions. Affiliated real estate agents are independent contractor sales associates, not employees. ©2025 Coldwell Banker. All Rights Reserved. Coldwell Banker and the Coldwell Banker logo are trademarks of Coldwell Banker Real Estate LLC. The Coldwell Banker® System is comprised of company owned offices which are owned by a subsidiary of Anywhere Advisors LLC and franchised offices which are independently owned and operated. The Coldwell Banker System fully supports the principles of the Fair Housing Act and the Equal Opportunity Act. Not intended as a solicitation if your property is already listed by another broker. Affiliated real estate agents are independent contractor sales associates, not employees. 231L55_NORCAL_7/25