

SONOMA COUNTY MARKET STATISTICS

Q3 | 2025



COLDWELL BANKER
REALTY



Single-Family Home Sales July - September 2025				
	Average Sale Price	Median Sale Price	Unit Sales	Avg DOM
Sonoma County	\$1,059,427	\$828,280	1094	60
Bodega Bay	\$1,487,500	\$1,219,500	10	108
Cloverdale	\$636,914	\$595,000	27	87
Cotati	\$850,492	\$766,500	16	48
Glen Ellen	\$1,335,667	\$1,197,500	6	47
Guerneville	\$557,432	\$515,000	41	78
Healdsburg	\$1,399,711	\$1,005,000	60	75
Petaluma	\$1,160,858	\$965,000	131	47
Rohnert Park	\$752,680	\$744,698	82	55
Santa Rosa	\$922,312	\$757,000	404	57
Sebastopol	\$1,537,338	\$1,190,000	59	56
Sonoma	\$1,537,451	\$1,130,000	97	69
Windsor	\$910,577	\$817,500	64	48

Change from 2024 - 2025		
Average Sale Price	Median Sale Price	Unit Sales
4%	-1%	4%
-8%	-30%	-9%
-7%	-4%	-10%
-11%	-10%	33%
-9%	-8%	-54%
-23%	-19%	24%
-3%	-19%	82%
11%	3%	-2%
-4%	-3%	-4%
0%	-4%	0%
7%	-5%	2%
4%	0%	17%
3%	0%	16%

*DOM = Days on market. Source: BAREISMLS (Single-family residences sold on and off MLS: July 1- Sept 30, 2025 and 2024; all price points). Information deemed reliable but not guaranteed; all data subject to errors, omissions and revisions. Affiliated real estate agents are independent contractor sales associates, not employees. ©2025 Coldwell Banker. All Rights Reserved. Coldwell Banker and the Coldwell Banker logo are trademarks of Coldwell Banker Real Estate LLC. The Coldwell Banker® System is comprised of company owned offices which are owned by a subsidiary of Anywhere Advisors LLC and franchised offices which are independently owned and operated. The Coldwell Banker System fully supports the principles of the Fair Housing Act and the Equal Opportunity Act. Not intended as a solicitation if your property is already listed by another broker. Affiliated real estate agents are independent contractor sales associates, not employees. 231L55_NORCAL_7/25