

Buying a home is one of life's biggest investments and most exciting adventures. A **Coldwell Banker Realty** affiliated agent is equipped to be your trusted advisor in the process, guiding you every step of the way to make your experience smooth and successful.



1. PARTNER WITH A COLDWELL BANKER REALTY AFFILIATED AGENT

- □ Receive guidance throughout the buying process
- Get a competitive edge from local market knowledge
- □ Learn about available properties
- □ Gain access to off-market homes
- Benefit from time-saving convenience
- □ Get support through closing and beyond



2. CREATE YOUR WISH LIST

- □ Visit coldwellbankerhomes.com and your agent's site to check available properties
- □ Differentiate between wants and must-haves
- □ Determine preferred home style
- Consider amenities, schools, transportation, recreation
- □ Schedule home tours through your agent
- □ Choose the home you want to purchase



3. ORGANIZE FINANCING

- □ Create a timeline and budget
- □ Get mortgage pre-approval
- □ Check your credit report
- Determine type of mortgage
- □ Shop for best rates and programs
- □ Understand what you can afford



5. UNDER CONTRACT

- □ Finalize the home loan
- □ Select insurance and warranty providers
- □ Send proof of home insurance to lender
- Discuss any discovered zoning changes, liens, easements or other restrictions with your agent
- □ Schedule home inspection and resolve any issues
- Determine required repairs and/or upgrades
- Use the inspection report to renegotiate, if necessary
- □ Receive information from agent about local, reliable contractors and service providers
- □ Receive property disclosure from seller
- □ Lender to order appraisal report
- ☐ Title search can ensure there are no claims against the property's title
- □ Pinpoint move-in date
- □ Certify funds for closing



4. OFFER & DUE DILIGENCE

- Review contract terms and conditions
- □ Negotiate the purchase price
- □ Select title provider
- □ Have earnest money ready
- Decide on a closing date
- □ Sign the offer
- Deliver the escrow check



6. PREPARE FOR CLOSING

- □ Schedule and book a moving company
- □ Notify post office, bank, etc. of new address
- □ Transfer and/or activate utilities
- □ Schedule and attend final walk-through
- □ Have all funds ready for closing
- □ Confirm wire instructions with title company



7. CLOSING DAY

- Bring identification to closing
- □ Show proof of paid home insurance policy
- Review list of adjustments
- □ Sign the mortgage and all required paperwork
- □ Receive signed deed from seller
- □ Confirm all funds were transferred for closing costs and down payment
- Enjoy your new home!

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